

**Study plan for the study and examination regulations
for the Master's programme
"International Management"
at the Rosenheim University of Applied Sciences
for the summer semester 2026**

- I. Announcement of the performance records
- II. Participation restrictions for individual degree programmes
- III. Procedure for registering for the elective modules
- IV. Allocation of the modules offered to the semesters of study
- V. Learning objectives and course content

(adopted by the Faculty of Business Administration and the Examination Board on 25 September 2025, subject to change)

I. Announcement of the performance records

StPO no.	Performance record	Quantity and type	Weighting of individual grades	Admission requirements for course no.	Teaching and examination language	Examiner	Second Examiner	Deadline for PStA	Duration in min.	Approved aids
2	International Business									
2.1	Advanced International Strategy	S.P.P.	1,0	Successful participation in BIP/ International Project	English	FICa	LaE	---	60	bilingual dictionary, calculator
2.2	Emerging Topics in International Business	S.P.P.	1,0	No	English	M. Arden	FICa		90	none
11	Mindful Leadership									
11.1	Leadership	PStA	1,0	Attendance at a minimum of 10 sessions	German	ScBe, BIFI	BIFI, MuKa, ScBe		---	all
11.2	Mindful Business	PStA	1,0	No	German	MuKa	ScBe		---	all
13	Human Resource Management									
13.1	Behavior in Organizations	PStA	1,0	No	English	ScBe	KoCa		---	all
13.2	Strategic Human Resource Management	VHB	1,0	See VHB course 'Strategic Human Resources Management', offered by Prof. Dr. V. Bader*, KU Eichstätt-Ingolstadt, English						
*added by PK on 12 March 2026										

StPO no.	Performance record	Quantity and type	Weighting of individual grades	Admission requirements for course no.	Teaching and examination language	Examiner	Second Examiner	Deadline for PStA	Duration in min.	Approved aids
17	SAP									
17.1	Logistics Processes in SAP	PStA	1,0	No	English	Hol	KrAn		---	all
17.2	Managing Finance Processes in SAP	PStA	1,0	No	English	KrAn	Hol		---	all
18	Negotiations within an International Surrounding									
18.1	Mastering Negotiation Strategies: Psychological and Tactical Approaches	PStA	1,0	No	English	HeCl	KoCa			all
18.2	Intercultural Dynamics and Applied Negotiation Practices	PStA	1,0	No	English	HeCl	KoCa			all
19	Project Management									
19.1	Project Management Frameworks & Methodologies	PStA	1,0	No	English	RuSa	KaSt			all
19.2	Project Execution & Agile Collaboration	PStA	1,0	No	English	RuSa	KaSt			all
20	AI in Business									
20.1	Understanding Human-AI Collaboration: Challenges and Opportunities	S.P.P. + PStA	50/50	No	English	NoTI	Andreas Schlosser		S.P.P.: 90	S.P.P.: none PStA: all
20.2	Perspectives on AI in Business	S.P.P. + PStA	50/50 1,0	No	English	Andreas Schlosser	NoTI		S.P.P.: 90	S.P.P.: none PStA: all

*added by PK on 14.04.2026

23	Circular Economy & Supply Chain in Management Simulation									
23.1	Circular Economy & Closed-Loop Supply Chains	S.P.P.	1,0	No	English	StMk	StAd		60	none
23.2	Supply Chain Management Simulation	PStA	1,0	No	English	Kathrin Muth	StAd			all

MasterStart International (for foreign students with missing ECTS credits from their bachelor's degree)

StPO no.	Performance record	Quantity and type	Weighting of individual	Admission requirements for course no.	CP	Teaching and examination language	Examiner	Second Examiner	Deadline for PStA	Duration in min.	Approved aids
102	German Language and Culture				10						
102.1	Deutsch B1.1	see Prüfungsankündigung des CCC (CCC-AW DaF 0300.M)									
102.2	Deutsch B1.2	see Prüfungsankündigung des CCC (CCC-AW DaF 0400.M)									
103	Scientific Writing and Presentation Skills				10						
103.1	Scientific Writing for Master's Students	PStA	1,0	For foreign students with missing ECTS credits from their bachelor's degree	5	English	lecturers CCC	lecturers CCC	Last lecture date + dates during the lecture period (cumulative)	--	Yes, or see announcement in LC
103.2	Presentation Skills for Academic and Professional Success	PStA	1,0	For foreign students with missing ECTS credits from their bachelor's degree	5	English	lecturers CCC	lecturers CCC		--	Yes, or see announcement in LC

Abbreviations:

S.P.P.	Written examination in the examination period
S.P.V.	Written examination during the lecture period
PStA	Course work
Coll.	Colloquium
StA	Student research project
mdIP	Oral examination

II. Restrictions on participation in individual degree programmes

In accordance with Section 6 (1) and (2) StPO, the Examination Board has decided on special participation restrictions and admission requirements for individual courses in the curriculum, which can be found in the following table.

Fach Nr.	Fachbezeichnung	Teilnahmebeschränkung bezüglich Anzahl ¹⁾	Zugangsvoraussetzung bezüglich Studiengang ²⁾
2.1	Advanced International Strategy	No	M
2.2	Emerging Topics in International	No	M
11.1	Leadership	Yes	M
11.2	Mindful Business	Yes	M
13.1	Behavior in Organizations	Yes	M
13.2	Strategic Human Resource Management	Yes	M
17.1	Logistics Processes in SAP	Yes	M
17.2	Managing Finance Processes in SAP	Yes	M
18.1	Mastering Negotiation Strategies: Psychological and Tactical Approaches	Yes	M
18.2	Intercultural Dynamics and Applied Negotiation Practices	Yes	M
19.1	Project Management Frameworks & Methodologies	Yes	M
19.2	Project Execution & Agile Collaboration	Yes	M
20.1	Understanding Human-AI Collaboration: Challenges and Opportunities	Yes	M
20.2	Perspectives on AI in Business	Yes	M
23.1	Circular Economy & Closed-Loop Supply Chains	Yes	M
23.2	Supply Chain Management Simulation	Yes	M
102.1	Deutsch B1.1	Yes	M
102.2	Deutsch B1.2	Yes	M
103.1	Scientific Writing for Master's Students	Yes	M
103.2	Presentation Skills for Academic and Professional Success	Yes	M

Explanations:

- 1) No: There is no numerical participation limit for this course.
Yes: Due to special capacity reasons, there is a numerical participation restriction for this course. There is therefore a separate registration is required; details will be announced by the examiner/lecturer

- 2) M: Admission requirements for this course: Students must be enrolled in a Master's degree programme.
M/D: Admission requirement for this course: Students must be enrolled in a Master's or Diplom degree programme.
None: There are no special admission requirements for this course with regard to the participants' degree programme.
The rules apply to elective participants, students from other faculties and exchange students from other home universities.

III Procedure for registering for the elective modules

General information:

According to the study and examination regulations, each student on the Master's degree programme selects a total of four elective modules from the total of elective modules offered (in the winter and summer semesters). In each semester, registration takes place in two stages:

1. Registration for participation in an elective module in the university's BW community (intranet, accessible with a password issued at the time of enrolment at the Office of Student Affairs). For some modules, the number of participants is limited for technical, subject-related and/or didactic reasons (see II. of the curriculum). In these cases, the available places are allocated with priority according to the semester of the curriculum (higher semesters first) and time of enrolment.
2. Registration for the performance record in the examination office of the university ("OSC" Online Service Centre).

When registering for performance record from the published module guide of the elective modules, the corresponding module is listed as a compulsory module with all the consequences under examination law. The participants in this compulsory module are listed by name on the corresponding lists of participants and grades.

Application procedure:

1. Registration for the elective modules in the BW Community takes place after the introductory event in mid-March.
2. Registration for participation in the examinations or for the acquisition of certificates of achievement takes place via the Online Service Centre (OSC) of the Examination Office during the deadlines published by the Examination Office.

Voluntary elective module:

If participation in a module is only in the form of a voluntary elective without effect on the Master's examination, registration must be waived and an elective certificate form must be submitted to the examiner to document the grade. Participants in such voluntary electives are not in the corresponding lists of participants and grades. The corresponding transcripts of records are therefore not recorded in the Online Service Centre.

An elective module will therefore only be included in the Master's examination certificate if the graded elective module certificate is submitted to the Examination Office at the latest before the last performance record in a compulsory module required for the Master's examination is taken.

IV. Allocation of the modules offered to the semesters of study

Winter term

Module No.	Modul name	SWS	ECTS-LP	Performance record
1	Business Management	8	10	4
1.1	Business Management	(4)	(5)	(2)
1.2	Business Management Cases	(4)	(5)	(2)
3	Data Driven Business Management and Controlling	8	10	3
3.1	Working with Data: Research Methods in Business Administration	(3)	(4)	(1)
3.2	Portfolio Management and Controlling	(3)	(4)	(1)
3.3	Process Mining	(2)	(2)	(1)
5	Finance and Accounting	8	10	2
5.1	Advanced Finance	(4)	(5)	(1)
5.2	Advanced Accounting	(4)	(5)	(1)
7	Strategic Marketing Management	8	10	2
7.1	International Marketing Management	(4)	(5)	(1)
7.2	Strategic Marketing Projects	(4)	(5)	(1)
8	Change Management	8	10	2
8.1	Change Management	(4)	(5)	(1)
8.2	Change Management Case Studies	(4)	(5)	(1)
12	Diversity, Equity and Inclusion	8	10	2
12.1	Diversity, Equity and Inclusion	(4)	(5)	(1)
12.2	Case Study DEI	(4)	(5)	(1)

Sommer term

Module No.	Modul name	SWS	ECTS-LP	Performance record
2	International Business	8	10	2
2.1	Advanced International Strategy	(4)	(5)	(1)
2.2	Emerging Topics in International Business	(4)	(5)	(1)
11	Mindful Leadership	8	10	2
11.1	Leadership	(4)	(5)	(1)
11.2	Mindful Business	(4)	(5)	(1)
13	Human Resource Management	8	10	2
13.1	Behavior in Organizations	(4)	(5)	(1)
13.2	Strategic Human Resource Management	(4)	(5)	(1)
17	SAP	8	10	2
17.1	Logistics Processes in SAP	(4)	(5)	(1)
17.2	Managing Finance Processes in SAP	(4)	(5)	(1)
18	Negotiations within an International Surrounding	8	10	2
18.1	Mastering Negotiation Strategies: Psychological and Tactical Approaches	(4)	(5)	(1)
18.2	Intercultural Dynamics and Applied Negotiation Practices	(4)	(5)	(1)
19	Project Management	8	10	2
19.1	Project Management Frameworks & Methodologies	(4)	(5)	(1)
19.2	Project Execution & Agile Collaboration	(4)	(5)	(1)

Modul No.	Modul name	SWS	ECTS LP	Performance record
14	International Sales Management and selected Sales Topics	8	10	2
14.1	International Sales Management	(4)	(5)	(1)
14.2	Global Retail Logistics	(4)	(5)	(1)
15	Management Consulting	8	10	2
15.1	Management Consulting	(4)	(5)	(1)
15.2	Management Consulting and Case Studies	(4)	(5)	(1)

Module No.	Modul name	SWS	ECTS-LP	Performance record
20	Artificial Intelligence in Business	8	10	3
20.1	Understanding Human-AI Collaboration: Challenges and Opportunities	(4)	(5)	(2)
20.2	Perspectives on AI in Business	(4)	(5)	(1)
21	Circular Economy & closed-loop Supply Chains	8	10	2
21.1	Theory Circular Economy & Closed-Loop Supply Chains	(4)	(5)	(1)
21.2	Tutorial Circular Economy & Closed-Loop Supply Chains	(4)	(5)	(1)
23	Circular Economy & Supply Chain in Management Simulation	8	10	2
23.1	Circular Economy & Closed-Loop Supply Chains	(4)	(5)	(1)
23.2	Supply Chain Management Simulation	(4)	(5)	(1)

22	Advanced International Studies (Auslandsstudium)
22.1	Advanced International Studies I
22.2	Advanced International Studies II

MasterStart International (winter semester & summer semester)

Module No.	Modul name	SWS	ECTS LP	Performance record
101	Basics Finance and Accounting	8	10	2
101.1	Basics Finance and Accounting – Lecture	(4)	(5)	(1)
101.2	Basics Finance and Accounting - Case Studies	(4)	(5)	(1)
102	German Language and Culture	8	10	2
102.1	Deutsch B1.1	(4)	(5)	(1)
102.2	Deutsch B1.2	(4)	(5)	(1)
103	Scientific Writing and Presentation Skills	8	10	2
103.1	Scientific Writing for Master's Students	(4)	(5)	(1)
103.2	Presentation Skills for Academic and Professional Success	(4)	(5)	(1)

ATTENTION:

This overview is subject to the minimum number of participants per module (at least 6 participants according to the decision of the Faculty Council of 4 October 2010).

V. Learning objectives and course content

The learning objectives and course content are published in the module guide on the website of the Faculty of Business Administration and supplement this curriculum.